



DIGITAL SERVICES PROGRAM

SERVICE OFFERING	MONITOR	ANALYZE	OPTIMIZE
Asset Visibility	✓	✓	✓
Preferred CARE	✓	✓	✓
Standard Integration	✓	✓	✓
Daily Status Updates	✓	✓	✓
Standard KPI's	✓	✓	✓
Windrock MD	✓	✓	✓
User's Group Discount (1 Seat)	None	50%	Free
Remote Analysis		✓	✓
Fleet-wide Benchmarking		✓	✓
Daily Status Reports		✓	✓
Asset AI Model		✓	✓
Enterprise AI Model			✓
Access to Windrock SME			✓
Discounted On-site Analysis Services			✓

MONITOR

Monitor is our basic plan. With the monitor option you will have visibility to your assets and their trending data including data analysis through Windrock MD. Our Preferred CARE plan is included as well (excluding pressure sensors). We want to make sure your Spotlight system is up and operational. This plan ensures that your coverage for Spotlight goes on as long as you are subscribed. If you have a mature analysis program the monitor option might be suitable for you.

ANALYZE

Analyze is the next step up. At this level Windrock will augment your program through remote analysis. Windrock analysts will remotely monitor your machine data in Windrock MD and create a report every week. We will also apply fleet-wide benchmarking so you can actively track your top performing assets and understand how they compare to other assets in your fleet. Daily status reports are also delivered as a part of this service. These status reports ensure you have the latest analytics should you need to do a deeper dive into your data.

OPTIMIZE

Optimize is our premium option. At this level Windrock is fully engaged in your program working to ensure success pro-actively. We will apply AI models to your individual assets and observe behavior based on internal asset data, We will also apply learning algorithms that keep you informed of any changes in your asset health. You will be empowered to compare your fleet performance to our Enterprise AI model which will benchmark your program against world class performance. At this level of engagement our expert analysts have their fingers on the pulse of your assets and your fleet. If you are looking for the expected productivity and profit increases that the digital revolution promises they will arrive at this level of program maturity.

